

Welcome to GOODCARE!

We'd like to thank you for asking us to consult with you to find quality health plans that will meet your needs in the most economical ways. We take the confusion out of the health insurance selection process and put you in the driver's seat. We do not sell insurance. We are totally objective in our recommendations.

Our process

Firstly, we ask you to read and sign our Engagement Letter. Then, fill out the Health Insurance Questionnaire. Remember, the more precise and clear the information you provide, the more efficiently we can work and the better the final recommendation will be.

When we receive your completed Health Insurance Questionnaire, signed Engagement Letter and retainer we get to work on your behalf. We will contact you with questions. We may write you, e-mail you or even invite you to a teleconference session from your living room. We'll discuss your personal likes and dislikes in healthcare delivery. We need to know, exactly, what is important to you. We use the detailed information you share with us to search for the best healthcare insurance that meets your needs.

We will read through your entire Health Insurance Questionnaire. It includes a detailed listing of your healthcare providers, medical concerns, medications and some general questions about who you are. The more detailed and comprehensive you can be in your answers, the more thorough our analysis will be and, therefore, the more targeted our final recommendation.

What we analyze

- ❖ Overall plan benefits and cost: This is an analysis that includes a lot more than simple premium review. We scrutinize policy coverage, deductibles, out-of-pocket costs, plan maximums, exceptions and more.
- ❖ Healthcare provider review: Does a particular plan include your healthcare providers? Do your providers accept the specific insurance that you'd like to have?
- ❖ Medication review: Will your medication costs be covered by your insurance? If so, how much of their cost will the plan cover? What kinds of hoops might you be required to jump through to get the best deal on your medications? Can you save money by substituting generic medications for brand-name medications?

What we deliver to you

When this process is complete, GOODCARE will give you a written, brief, very understandable letter which will advise you about exactly what health insurance we recommend and how to buy it. We will have done all the research and analysis. We will have spent time learning about you so that we take your wishes into account every step of the way. This will be your plan, researched and designed to be exactly what you need. Now, finally, you will have peace of mind knowing you have the right plan at the right price.

On-going GOODCARE

Things change. You change. Your health plan should respond. So we make ourselves available down the road to answer questions and help you cope with new healthcare issues that invariably crop up.

The next step for you

Let's get the process started. Please read and sign the Engagement Letter. Fill out the Health Insurance Questionnaire. Send them off to us. That's all there is to it! We look forward to working for you!